

Claim #142 Date Filed: 10/21/2025

Fill in this information to identify the case:

Debtor 1 Tricolor Holdings, LLC

Debtor 2
(Spouse, if filing) _____

United States Bankruptcy Court for the: Northern District of Texas

Case number 3:25-bk-33487

FILED

OCT 21 2025

CLERK, U.S. BANKRUPTCY COURT
NORTHERN DISTRICT OF TEXAS

Official Form 410

Proof of Claim

12/15

Read the instructions before filling out this form. This form is for making a claim for payment in a bankruptcy case. Do not use this form to make a request for payment of an administrative expense. Make such a request according to 11 U.S.C. § 503.

Filers must leave out or redact information that is entitled to privacy on this form or on any attached documents. Attach redacted copies of any documents that support the claim, such as promissory notes, purchase orders, invoices, itemized statements of running accounts, contracts, judgments, mortgages, and security agreements. Do not send original documents; they may be destroyed after scanning. If the documents are not available, explain in an attachment.

A person who files a fraudulent claim could be fined up to \$500,000, imprisoned for up to 5 years, or both. 18 U.S.C. §§ 152, 157, and 3571.

Fill in all the information about the claim as of the date the case was filed. That date is on the notice of bankruptcy (Form 309) that you received.

Part 1: Identify the Claim

1. Who is the current creditor?	<u>Andreina C Villalobos Urdaneta</u> Name of the current creditor (the person or entity to be paid for this claim) Other names the creditor used with the debtor _____	
2. Has this claim been acquired from someone else?	☒ No ☐ Yes. From whom? _____	
3. Where should notices and payments to the creditor be sent? Federal Rule of Bankruptcy Procedure (FRBP) 2002(g)	Where should notices to the creditor be sent? <u>Andreina C Villalobos Urdaneta</u> Name <u>2008 Raleigh Point Drive</u> Number Street <u>Midland TX 79707</u> City State ZIP Code Contact phone <u>4076001614</u> Contact email <u>andrevilla08@gmail.com</u>	Where should payments to the creditor be sent? (if different) <u>Andreina C Villalobos Urdaneta</u> Name <u>2008 Raleigh Point Drive</u> Number Street <u>Midland TX 79707</u> City State ZIP Code Contact phone <u>4076001614</u> Contact email <u>andrevilla08@gmail.com</u>
Uniform claim identifier for electronic payments in chapter 13 (if you use one): _____		
4. Does this claim amend one already filed?	☒ No ☐ Yes. Claim number on court claims registry (if known) _____ Filed on ____ / ____ / ____	
5. Do you know if anyone else has filed a proof of claim for this claim?	☒ No ☐ Yes. Who made the earlier filing? _____	



Part 2: Give Information About the Claim as of the Date the Case Was Filed

6. Do you have any number you use to identify the debtor? ☐ No
☒ Yes. Last 4 digits of the debtor's account or any number you use to identify the debtor: 9 3 1 5

7. How much is the claim? \$ 11803.72 Does this amount include interest or other charges?
☒ No
☐ Yes. Attach statement itemizing interest, fees, expenses, or other charges required by Bankruptcy Rule 3001(c)(2)(A).

8. What is the basis of the claim? Examples: Goods sold, money loaned, lease, services performed, personal injury or wrongful death, or credit card.
 Attach redacted copies of any documents supporting the claim required by Bankruptcy Rule 3001(c).
 Limit disclosing information that is entitled to privacy, such as health care information.
Commissions on units sold and assistant manager salary

9. Is all or part of the claim secured? ☒ No
☐ Yes. The claim is secured by a lien on property.
Nature of property:
☐ Real estate. If the claim is secured by the debtor's principal residence, file a *Mortgage Proof of Claim Attachment* (Official Form 410-A) with this *Proof of Claim*.
☐ Motor vehicle
☐ Other. Describe: _____
Basis for perfection: _____
 Attach redacted copies of documents, if any, that show evidence of perfection of a security interest (for example, a mortgage, lien, certificate of title, financing statement, or other document that shows the lien has been filed or recorded.)
 Value of property: \$ _____
 Amount of the claim that is secured: \$ _____
 Amount of the claim that is unsecured: \$ _____ (The sum of the secured and unsecured amounts should match the amount in line 7.)
 Amount necessary to cure any default as of the date of the petition: \$ _____
 Annual Interest Rate (when case was filed) _____ %
☐ Fixed
☐ Variable

10. Is this claim based on a lease? ☒ No
☐ Yes. Amount necessary to cure any default as of the date of the petition. \$ _____

11. Is this claim subject to a right of setoff? ☒ No
☐ Yes. Identify the property: _____

12. Is all or part of the claim entitled to priority under 11 U.S.C. § 507(a)?

☐ No☒ Yes. Check one:

A claim may be partly priority and partly nonpriority. For example, in some categories, the law limits the amount entitled to priority.

☐ Domestic support obligations (including alimony and child support) under 11 U.S.C. § 507(a)(1)(A) or (a)(1)(B).

Amount entitled to priority

\$ _____

☐ Up to \$2,775* of deposits toward purchase, lease, or rental of property or services for personal, family, or household use. 11 U.S.C. § 507(a)(7).

\$ _____

☒ Wages, salaries, or commissions (up to \$12,475*) earned within 180 days before the bankruptcy petition is filed or the debtor's business ends, whichever is earlier. 11 U.S.C. § 507(a)(4).

\$ 11803.72

☐ Taxes or penalties owed to governmental units. 11 U.S.C. § 507(a)(8).

\$ _____

☐ Contributions to an employee benefit plan. 11 U.S.C. § 507(a)(5).

\$ _____

☐ Other. Specify subsection of 11 U.S.C. § 507(a)() that applies.

\$ _____

* Amounts are subject to adjustment on 4/01/16 and every 3 years after that for cases begun on or after the date of adjustment.

Part 3: Sign Below

The person completing this proof of claim must sign and date it. FRBP 9011(b).

If you file this claim electronically, FRBP 5005(a)(2) authorizes courts to establish local rules specifying what a signature is.

A person who files a fraudulent claim could be fined up to \$500,000, imprisoned for up to 5 years, or both. 18 U.S.C. §§ 152, 157, and 3571.

Check the appropriate box:

☒ I am the creditor.☐ I am the creditor's attorney or authorized agent.☐ I am the trustee, or the debtor, or their authorized agent. Bankruptcy Rule 3004.☐ I am a guarantor, surety, endorser, or other codebtor. Bankruptcy Rule 3005.

I understand that an authorized signature on this *Proof of Claim* serves as an acknowledgment that when calculating the amount of the claim, the creditor gave the debtor credit for any payments received toward the debt.

I have examined the information in this *Proof of Claim* and have a reasonable belief that the information is true and correct.

I declare under penalty of perjury that the foregoing is true and correct.

Executed on date 09/26/2025

MM / DD / YYYY

Signature

Print the name of the person who is completing and signing this claim:

Name

Andreina C Villalobos Urdaneta

First name

Middle name

Last name

Title

Company

Identify the corporate servicer as the company if the authorized agent is a servicer.

Address

2008 Raleigh Point Drive

Number Street

Midland

TX

79707

City

State

ZIP Code

Contact phone

4076001614

Email andrevilla08@gmail.com

Print

Save As...

Add Attachment

Reset

3:28



Andreina Villalobos Urdaneta

Assistant Manager



Perfil



Comentarios



Ajustes



Cerrar sesión



Hoja de hora

de su último

Ocultar

\$2,373.54

Salario neto

9 sept 2025



as pendientes

CO:	FILE	DEPT	CLOCK	VCHR NO.	576
BTD	100790	D02010	XN50K	0000350264	1

TRICOLOR AUTO GROUP, LLC
1111 WEST MOCKING BIRD LN, STE #1500
DALLAS TX 75247

Earnings Statement



Period Beginning: 08/01/2025
Period Ending: 08/15/2025
Pay Date: 08/29/2025

Filing Status: Married filing jointly
Exemptions/Allowances:
Federal: Standard Withholding Table

ANDREINA C VILLALOBOS URDANETA
2008 RALEIGH POINT DRIVE
MIDLAND TX 79707

Earnings	rate	salary/hours	this period	year to date
Regular	2250.00		1,840.91	35,590.91
Mgrcommision			1,780.92	75,753.58
Vacation		72.00		
Bonus				4,997.48
Gross Pay			\$3,621.83	116,341.97

Other Benefits and Information

	this period	total to date
Safe H	72.44	2,326.83
Sick Hours Bal	14.00	
Vac Hours Bal	-16.62	

Deductions	Statutory		
	Federal Income Tax	-168.90	2,517.33
	Social Security Tax	-222.57	7,182.54
	Medicare Tax	-52.06	1,679.79
	Other		
	Medical	-32.00*	494.62
	Mep 401K Loan 1	-295.62	4,729.92
	401K Mep	-72.44*	2,326.83
	Net Pay	\$2,778.24	
	Checking	-1,389.12	48,705.44
	Checking 2Nd	-1,389.12	48,705.50
	Net Check	\$0.00	

Important Notes

ADP TotalSource, Inc., A Professional Employer Organization
10200 Sunset Drive, Miami, FL 33173
1-844-448-0325

BASIS OF PAY: SALARY

Additional Tax Withholding Information

Exemptions/Allowances:
TX: No State Income Tax

* Excluded from federal taxable wages

Your federal taxable wages this period are
\$3,517.39

© 2000 ADP Inc.

ADP TotalSource
A Professional Employer Organization
5800 Windward Parkway
Alpharetta, GA 30005

Advice number: 00000350264
Pay date: 08/29/2025

Deposited to the account of	account number	transit	ABA	amount
ANDREINA C VILLALOBOS URDANETA	xxxxxxx7558	xxxx	xxxx	\$1,389.12
	xxxxx7939	xxxx	xxxx	\$1,389.12

NON-NEGOTIABLE

CO FILE DEPT CLOCK VOHR NO 576
 BTD 100790 D02010 XN50K 0000370262 1

TRICOLOR AUTO GROUP, LLC
 1111 WEST MOCKING BIRD LN. STE #1500
 DALLAS TX 75247

Filing Status: Married filing jointly
 Exemptions/Allowances:
 Federal: Standard Withholding Table

Earnings Statement



Period Beginning: 08/16/2025
 Period Ending: 08/31/2025
 Pay Date: 09/09/2025

ANDREINA C VILLALOBOS URDANETA
 2008 RALEIGH POINT DRIVE
 MIDLAND TX 79707

Earnings	rate	salary/hours	this period	year to date
Reg			3,106.85	3,106.85
Regular				35,590.91
Bonus				4,997.48
Mgrcommision				75,753.58
Gross Pay			\$3,106.85	119,448.82

Other Benefits and Information	this period	total to date
Safe H	62.14	2,388.97

Important Notes

ADP TotalSource, Inc., A Professional Employer Organization
 10200 Sunset Drive, Miami, FL 33173
 1-844-448-0325

BASIS OF PAY: SALARY

Additional Tax Withholding Information

Exemptions/Allowances:
 TX: No State Income Tax

Deductions	Statutory	this period	year to date
Federal Income Tax	-108.33		2,625.66
Social Security Tax	-190.64		7,373.18
Medicare Tax	-44.58		1,724.37
Other			
Medical	-32.00*		526.62
Mep 401K Loan 1	-295.62		5,025.54
401K Mep	-62.14*		2,388.97
Net Pay		\$2,373.54	
Checking	-1,186.77		49,892.21
Checking 2Nd	-1,186.77		49,892.27
Net Check		\$0.00	

* Excluded from federal taxable wages

Your federal taxable wages this period are
 \$3,012.71

ADP TotalSource
 A Professional Employer Organization
 5800 Windward Parkway
 Alpharetta, GA 30005

Advice number: 00000370262
 Pay date: 09/09/2025

Deposited to the account of	account number	transit ABA	amount
ANDREINA C VILLALOBOS URDANETA	xxxxxxxxx7558	xxxx xxxx	\$1,186.77
	xxxxx7939	xxxx xxxx	\$1,186.77

THIS IS NOT A CHECK

NON-NEGOTIABLE

Doc	249	34	73	94	97	98	99
E03	55	27	42	14	13	45	00
E06	140	30	100	27	24	45	00
E07	120	25	78	28	22	45	00
E08	177	75	110	70	69	45	00
E09	417	115	200	118	110	90	00

Sales		Details		StepDown Details																		
		Week Nbr 33										Aug 10		Aug 16 2025								
Salesperson		Calls	CW	To-Do	TDW	Sold	SW	NotFunded	Nostips	SD	Level	Target	Target Req	Target%	SDCatchup	Bonus	Deduct % KPI	Deduct	Down Comm	M Catchup	Total Bonus	Pai
D02 - Manager		0.0	0.0	23.0	0.0	0.0	0.0	0	10	0	5	24	80	95	132.00	5060.00	6.0	155.76		0.00	5036.24	
D02 - Asst Mgr		0.0	0.0	23.0	0.0	0.0	0.0	0	10	0	5	24	80	95	54.00	2070.00	6.0	63.72		0.00	2060.28	
-Berta Duran	253	0.0	81.63	2.0	8.0	0.0	0.0	0	3	0	3					0.00	2.0	0.00		0.00	0.00	
-Eugenio Hernandez	201	0.0	25.41	0.0	1.0	0.0	0.0	0	1	0	0					0.00	0.0	0.00		0.00	0.00	
-Joan Mata	141	0.0	47.22	2.0	7.0	0.0	0.0	0	3	0	1					0.00	2.0	0.00		0.00	0.00	
-Manuel Quijada	201	0.0	100.00	0.0	2.5	0.0	0.0	0	2	0	1					0.00	0.0	0.00		0.00	0.00	
-Pamela Paredes	254	0.0	38.53	2.0	4.5	0.0	0.0	0	3	0	1					0.00	2.0	0.00		0.00	0.00	

Salesperson	Calls	CW	To-Do	TDW	Sold	SW	NotFunded	NoStips	SD	Level3	Target	Target Req	Target%	SDCatchup	Bonus	Deduct %/KPI	Deduct	Down Comm	M Catchup	Total Bonus	Pa
D02 - Manager		0.0		6.0	20.0	0.0	0	10	0	3	24	80	83	88.00	4400.00	6.0	134.64		0.00	4353.36	
D02 - Asst Mgr		0.0		6.0	20.0	0.0	0	10	0	3	24	80	83	36.00	1800.00	6.0	55.08		0.00	1780.92	
-Berta Duran	267	0.0	68.11	2.0	8.0	0.0	0	3	0	1					0.00	2.0	0.00			0.00	
-Eugenio Hernandez	274	0.0	15.63	0.0	0.0	0.0	0	0	0	0					0.00	0.0	0.00			0.00	
-Joan Mata	78	0.0	19.15	2.0	5.5	0.0	0	3	0	1					0.00	2.0	0.00			0.00	
-Manuel Quijada	209	0.0	100.00	0.0	2.0	0.0	0	2	0	0					0.00	0.0	0.00			0.00	
-Pamela Paredes	291	0.0	38.33	2.0	4.5	0.0	0	3	0	1					0.00	2.0	0.00			0.00	

Sales		Details		StepDown Details		Week Nbr 35		Aug 24		Aug 30 2025										
Salesperson	Calls	CW	To-Do	TDW	Sold	SW	NotFunded	NoStips	SD	Level	Target	Target Req	Target%	SDCatch/p	Bonus	Deduct %	KPI Deduct	Down Comm	M Catchup	Total Bonus
D02 - Manager		0.0		8.0	25.0	2.0	0	12	0	10	24	80	104	176.00	5500.00	10.0	283.80	1224.00	0.00	6616.20
D02 - Asst Mgr		0.0		8.0	25.0	2.0	0	12	0	10	24	80	104	72.00	2250.00	10.0	116.10	1224.00	0.00	3429.90
-Berta Duran	306	0.0	72.08	2.0	6.0	0.0	0	4	0	2					0.00	2.0	0.00			0.00
-Eugenio Hernandez	192	0.0	23.58	2.0	0.0	2.0	0	0	0	0					0.00	4.0	0.00			0.00
-Joan Mata	72	0.0	29.27	2.0	9.5	0.0	0	5	0	3					0.00	2.0	0.00			0.00
-Manuel Quijada	240	0.0	8.11	0.0	4.0	0.0	0	1	0	2					0.00	0.0	0.00			0.00
-Pamela Paredes	216	0.0	32.28	2.0	5.5	0.0	0	3	0	3					0.00	2.0	0.00			0.00

Week Nbr 36																			Aug 31		Sep 6 2025			
Salesperson	Calls	CW	To Do	TDW	Sold	SW	NotFunded	NoStipsSD	Level3	Target	Target Req	Target%	SDCatchUp	Bonus	Deduct % KPI	Deduct	Down Comm	M Catchup	Total Bonus Pa					
D02 - Manager		0.0		8.0	8.0	8.0	1	4	0	3	23	80	34	264.00	0.00	16.0	21.12	0.00	242.88					
D02 - Asst Mgr		0.0		8.0	8.0	8.0	1	4	0	3	23	80	34	108.00	0.00	16.0	8.64	0.00	99.36					
-Berta Duran	187	0.0	72.08	2.0	2.5	2.0	0	1	0	2					0.00	4.0	0.00		0.00					
-Eugenio Hernandez	0	0.0	0.00	2.0	0.0	2.0	0	0	0	0					0.00	4.0	0.00		0.00					
-Joan Mata	38	0.0	17.86	2.0	2.0	2.0	0	1	0	0					0.00	4.0	0.00		0.00					
-Manuel Quijada	127	0.0	0.00	0.0	1.0	0.0	0	1	0	0					0.00	0.0	0.00		0.00					
-Pamela Paredes	118	0.0	40.00	2.0	2.5	2.0	1	1	0	1					0.00	4.0	0.00		0.00					

Salesperson	Calls	CW	To-Do	TDW	Sold	SW	NotHundred	NotStips	SD	Level3	Week Nbr 37				SDCatchup	Bonus	Deduct % KPI	Deduct	Down Comm	Catchup	Total Bonus	Paid
											4	Sep 7	Sep 13	2025								
D02 - Manager		0.0	8.0	8.0	0.0	8.0					23	80	0	88.00	0.00	16.0	7.04	0.00	0.00	80.96		
D02 - Asst Mgr		0.0	8.0	8.0	0.0	8.0					23	80	0	36.00	0.00	16.0	2.88	0.00	0.00	33.12		
-Berta Duran	0	0.0	81.82	2.0	0.0	2.0	0	0	0	0					0.00	4.0	0.00			0.00		
-Eugenio Hernandez	0	0.0	0.00	2.0	0.0	2.0	0	0	0	0					0.00	4.0	0.00			0.00		
-Jean Mata	0	0.0	25.00	2.0	0.0	2.0	0	0	0	0					0.00	4.0	0.00			0.00		
-Manuel Quijada	0	0.0	0.00	0.0	0.0	0.0	0	0	0	0					0.00	0.0	0.00			0.00		
-Pamela Paredes	0	0.0	0.00	2.0	0.0	2.0	0	0	0	0					0.00	4.0	0.00			0.00		

31+ Collection Activity
Apparel Ordering
Company Directory
Complaint Dashboard
Loan Servicing Dashboard
Sales Dashboard
Sales Manager Bonus Dashboard
Traffic Dashboard
Underwriting Dashboard
Tricolor Documents
Tricolor Marketing Center
Work Orders
Administration
Facility Audits
Document Storage
Human Resources
Inventory
Lead Traks
Loan Processing & Underwriting
Loan Servicing
Management
Marketing Center
Quality Assurance
Reports
Attendance
Collections
Supply Chain
Recon WIP Tracking
tagBDC
Arete

Sales Manager Bonus Dashboard

Sales	Details	StepDown	Details															
				Week Nbr: 34				⏪ Aug 17		Aug 23 2025 ⏩								
Salesperson		Calls	CW	To-Do	TDW	Sold	SW	Not Done	Not Done	Level	Target	Target	Target	%DC	Catch Up	Bonus		
B07 - Asst Mgr			0.0		2.5	21.0	5.0	0	12	0	9	18	80	116	114.00	1575.00		
-Bredys Sardinas		348	0.0	66.57	2.5	5.0	0.0	0	4	0	5					0.00		
-Carlos Rivero		114	0.0	91.67	0.0	7.0	0.0	0	4	0	4					0.00		
-Dailen Rivas		248	0.0	100.00	0.0	2.0	0.0	0	2	0	0					0.00		
-Gustavo Guzman		366	0.0	100.00	0.0	0.0	2.5	0	0	0	0					0.00		
-Liz Montero		278	0.0	99.58	0.0	1.5	2.5	0	2	0	3					0.00		
-Jorge Martinez		404	0.0	100.00	0.0	5.5	0.0	0	4	0	1					0.00		
D02 - Manager			0.0		6.0	20.0	0.0	0	10	0	3	24	80	83	88.00	4400.00		
D02 - Asst Mgr			0.0		6.0	20.0	0.0	0	10	0	3	24	80	83	36.00	1800.00		
-Berta Duran		267	0.0	68.11	2.0	8.0	0.0	0	3	0	1					0.00		
-Eugenio Hernandez		274	0.0	15.63	0.0	0.0	0.0	0	0	0	0					0.00		
-Joan Mata		78	0.0	19.15	2.0	5.5	0.0	0	3	0	1					0.00		
-Manuel Quijada		209	0.0	100.00	0.0	2.0	0.0	0	2	0	0					0.00		
-Pamela Paredes		291	0.0	38.33	2.0	4.5	0.0	0	3	0	1					0.00		
D03 - Manager			0.0		0.0	2.0	5.0	0	2	0	0	12	80	16	20.00	0.00		
D03 - Asst Mgr			0.0		0.0	2.0	5.0	0	2	0	0	12	80	16	10.00	0.00		
-Dayana Rodriguez		658	0.0	100.00	0.0	1.0	2.5	0	1	0	0					0.00		
-Yaritza Valladares		349	0.0	100.00	0.0	1.0	2.5	0	1	0	0					0.00		
D06 - Manager			0.0		5.0	3.0	7.5	1	0	0	1	12	80	25		0.00		
D06 - Asst Mgr			0.0		5.0	3.0	7.5	1	0	0	1	12	80	25		0.00		
-Baltazar Lopez		227	0.0	69.89	2.5	1.5	2.5	1	0	0	0					0.00		
-Gabriela Bustamante		230	0.0	99.43	0.0	1.0	2.5	0	0	0	1					0.00		
-Isaac Gomez		242	0.0	99.08	0.0	0.0	0.0	0	0	0	0					0.00		
-Juan Laya		255	0.0	67.37	2.5	0.5	2.5	1	0	0	0					0.00		
D07 - Manager			0.0		2.5	4.0	5.0	0	0	0	2	12	80	33		0.00		
D07 - Asst Mgr			0.0		2.5	4.0	5.0	0	0	0	2	12	80	33		0.00		
-Francisco Marciano		253	0.0	92.96	0.0	2.0	2.5	0	0	0	0					0.00		
-Jaime Ledesma		249	0.0	22.22	2.5	1.0	2.5	0	0	0	1					0.00		
-Vivian Navarro		24	0.0	14.29	0.0	1.0	0.0	0	0	0	1					0.00		
D08 - Manager			5.0		7.5	15.0	2.5	0	6	0	1	12	80	125		1550.00		
D08 - Asst Mgr			5.0		7.5	15.0	2.5	0	6	0	1	12	80	125		765.00		
-Jorge Leal		204	0.0	56.94	2.5	4.5	0.0	0	2	0	0					0.00		
-Marco Padilla		143	2.5	46.99	2.5	2.0	2.5	0	1	0	1					0.00		
-Yivelis Silguero		168	2.5	31.69	2.5	8.5	0.0	0	3	0	0					0.00		
E01 - Manager			0.0		6.0	29.0	4.0	0	17	0	9	24	80	120	352.00	6410.00		
E01 - Asst Mgr			0.0		6.0	29.0	4.0	0	17	0	9	24	80	120	144.00	2625.00		
-Adernelys Guirigay		254	0.0	90.96	0.0	3.5	0.0	0	3	0	1					0.00		
-Alejandro Rivero		243	0.0	0.00	2.0	1.0	2.0	0	0	0	0					0.00		
-Daniel Zavala		300	0.0	98.57	0.0	2.0	2.0	0	1	0	0					0.00		
-Dany Lopez		188	0.0	98.77	0.0	3.5	0.0	0	3	0	2					0.00		
-Eduardo Reyes		206	0.0	98.63	0.0	6.0	0.0	0	3	0	4					0.00		
-Ivan Torres		184	0.0	71.13	2.0	5.5	0.0	0	3	0	2					0.00		
-Jannired Rengifo		308	0.0	100.00	0.0	3.5	0.0	0	2	0	1					0.00		
-Ramon Roza		324	0.0	80.81	2.0	3.0	0.0	0	3	0	0					0.00		
E02 - Manager			0.0		4.0	39.0	2.0	0	19	0	13	24	80	162	88.00	8910.00		
E02 - Asst Mgr			0.0		4.0	39.0	2.0	0	19	0	13	24	80	162	36.00	3675.00		
-Celaid Valero		473	0.0	99.35	0.0	2.5	2.0	0	2	0	0					0.00		
-Jimmi Monterola		555	0.0	100.00	0.0	9.0	0.0	0	6	0	4					0.00		
-Jose Luis Parra		638	0.0	100.00	0.0	9.5	0.0	0	4	0	2					0.00		
-Leidy Alvarez		454	0.0	78.79	2.0	9.0	0.0	0	8	0	7					0.00		
-Lucia Cruz		215	0.0	0.00	2.0	4.5	0.0	0	2	0	0					0.00		

31+ Collection Activity
Apparel Ordering
Company Directory
Complaint Dashboard
Loan Servicing Dashboard
Sales Dashboard
Sales Manager Bonus Dashboard
Traffic Dashboard
Underwriting Dashboard
Tricolor Documents
Tricolor Marketing Center
Work Orders
Administration
Facility Audits
Document Storage
Human Resources
Inventory
Lead Traks
Loan Processing & Underwriting
Loan Servicing
Management
Marketing Center
Quality Assurance
Reports
Attendance
Collections
Supply Chain
Recon WIP Tracking
tagBDC
Arrears

Sales Manager Bonus Dashboard

Sales Details StepDown Details

Week Nov 33

Aug 10

Aug 16 2025

Salesperson	Calls	CW	To-Du	TDW	Sold	SW	Not/In	Not/In	Not/In	Level	Target	Target	Target	Target	Target	Target	Bonus
-Dailen Rivas	265	0.0	66.67	0.0	2.0	0.0	0	1	0	1							0.00
-Gustavo Guzman	339	0.0	100.00	0.0	0.0	2.5	0	0	0	0							0.00
-Liz Montero	349	0.0	100.00	0.0	3.5	0.0	0	2	0	2							0.00
-Jorge Martinez	408	0.0	100.00	0.0	7.0	0.0	0	3	0	2							0.00
D02 - Manager		0.0		6.0	23.0	0.0	0	10	0	5	24	80	95	132.00	5060.00		
D02 - Asst Mgr		0.0		6.0	23.0	0.0	0	10	0	5	24	80	95	54.00	2070.00		
-Berta Duran	253	0.0	81.63	2.0	8.0	0.0	0	3	0	3							0.00
-Eugenio Hernandez	201	0.0	25.41	0.0	1.0	0.0	0	1	0	0							0.00
-Joan Mata	141	0.0	47.22	2.0	7.0	0.0	0	3	0	1							0.00
-Manuel Quijada	201	0.0	100.00	0.0	2.5	0.0	0	2	0	1							0.00
-Pamela Paredes	254	0.0	38.53	2.0	4.5	0.0	0	3	0	1							0.00
D03 - Manager		0.0		0.0	3.0	5.0	0	0	0	1	12	80	25	40.00	0.00		
D03 - Asst Mgr		0.0		0.0	3.0	5.0	0	0	0	1	12	80	25	20.00	0.00		
-Dayana Rodriguez	611	0.0	100.00	0.0	0.0	2.5	0	0	0	0							0.00
-Yaritza Valladares	388	0.0	100.00	0.0	2.0	2.5	0	0	0	1							0.00
D06 - Manager		0.0		5.0	8.0	5.0	0	2	0	3	12	80	66	40.00	0.00		
D06 - Asst Mgr		0.0		5.0	8.0	5.0	0	2	0	3	12	80	66	20.00	0.00		
-Baltazar Lopez	217	0.0	72.99	2.5	2.0	2.5	0	1	0	1							0.00
-Gabriela Bustamante	228	0.0	100.00	0.0	1.5	2.5	0	1	0	2							0.00
-Isaac Gomez	188	0.0	98.83	0.0	0.0	0.0	0	0	0	0							0.00
-Juan Laya	272	0.0	70.87	2.5	4.5	0.0	0	1	0	1							0.00
D07 - Manager		0.0		5.0	7.0	2.5	0	2	0	2	12	80	58	20.00	0.00		
D07 - Asst Mgr		0.0		5.0	7.0	2.5	0	2	0	2	12	80	58	10.00	0.00		
-Francisco Marciano	244	0.0	80.13	2.5	5.0	0.0	0	1	0	1							0.00
-Jairne Ledesma	250	0.0	46.30	2.5	1.0	2.5	0	0	0	1							0.00
-Vivian Navarro	14	0.0	16.67	0.0	1.0	0.0	0	1	0	0							0.00
D08 - Manager		2.5		7.5	17.0	0.0	2	9	0	2	12	80	141	20.00	1850.00		
D08 - Asst Mgr		2.5		7.5	17.0	0.0	2	9	0	2	12	80	141	10.00	895.00		
-Jorge Leal	217	0.0	61.42	2.5	3.5	0.0	2	2	0	0							0.00
-Marco Padilla	180	2.5	38.83	2.5	4.0	0.0	0	2	0	1							0.00
-Yivelis Silguero	237	0.0	55.92	2.5	9.5	0.0	1	5	0	1							0.00
E01 - Manager		0.0		2.0	22.0	8.0	0	13	0	3	24	80	91	176.00	4840.00		
E01 - Asst Mgr		0.0		2.0	22.0	8.0	0	13	0	3	24	80	91	72.00	1980.00		
-Aderneiy Guingay	168	0.0	98.23	0.0	1.5	2.0	0	1	0	0							0.00
-Alejandro Rivero	179	0.0	100.00	0.0	0.0	2.0	0	0	0	0							0.00
-Daniel Zavala	162	0.0	96.18	0.0	1.0	2.0	0	1	0	0							0.00
-Dany Lopez	142	0.0	100.00	0.0	3.5	0.0	0	3	0	1							0.00
-Eduardo Reyes	132	0.0	59.35	2.0	5.0	0.0	0	4	0	2							0.00
-Ivan Torres	258	0.0	98.44	0.0	8.0	0.0	0	5	0	0							0.00
-Jannired Rengifo	411	0.0	100.00	0.0	3.0	0.0	0	1	0	1							0.00
-Ramon Rozo	293	0.0	99.50	0.0	0.0	2.0	0	0	0	0							0.00
E02 - Manager		0.0		2.0	33.0	0.0	0	5	0	9	24	80	137	176.00	7410.00		
E02 - Asst Mgr		0.0		2.0	33.0	0.0	0	5	0	9	24	80	137	72.00	3045.00		
-Celaid Valero	419	0.0	100.00	0.0	6.0	0.0	0	2	0	3							0.00
-Jirimi Monterola	467	0.0	100.00	0.0	7.5	0.0	0	1	0	4							0.00
-Jose Luis Parra	565	0.0	100.00	0.0	6.0	0.0	0	0	0	1							0.00
-Leidy Alvarez	448	0.0	100.00	0.0	8.0	0.0	0	2	0	1							0.00
-Lucia Cruz	200	0.0	0.00	2.0	4.0	0.0	0	1	0	1							0.00
-Schneider Rangel	114	0.0	71.79	0.0	1.5	0.0	0	0	0	0							0.00
G01 - Manager		0.0		7.5	17.0	0.0	0	2	0	6	18	80	94	43.00	3238.50		
G01 - Asst Mgr		0.0		7.5	17.0	0.0	0	2	0	6	18	80	94	39.20	1619.25		

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Facility Audits
Document Storage
Human Resources
Inventory
Lead Traks
Loan Processing & Underwriting
Loan Servicing
Management
Marketing Center
Quality Assurance
Reports
Attendance
Collections
Supply Chain
Recon WIP Tracking
tagBDC
Arrete

Sales Manager Bonus Dashboard

Sales	Details	StepDown Details																			
		Week Nbr 35										Aug 24					Aug 30 2025				
	Salesperson	Calls	CW	To-Do	TDW	Sold	SW	Not Plan	High	Level	Target	Far get	Reg	%BDC	Catch	p	Bonus				
	-Ismael Galan	241	0.0	0.00	2.0	5.5	0.0	0	4	0	5						0.00				
	-Maria Marino	250	0.0	75.47	2.0	7.5	0.0	0	2	0	4						0.00				
	-Syuris Batista	265	0.0	96.00	0.0	4.5	0.0	0	2	0	3						0.00				
	B07 - Manager	0.0			0.0	19.0	5.0	0	9	0	8	18	80	105	762.00	2850.00					
	B07 - Asst Mgr	0.0			0.0	19.0	5.0	0	9	0	8	18	80	105	624.00	1425.00					
	-Breidys Sardinias	358	0.0	90.40	0.0	4.5	0.0	0	3	0	3						0.00				
	-Carlos Rivero	249	0.0	92.31	0.0	6.5	0.0	0	4	0	3						0.00				
	-Dailen Rivas	230	0.0	75.00	0.0	1.5	0.0	0	1	0	2						0.00				
	-Gustavo Guzman	457	0.0	100.00	0.0	0.0	2.5	0	0	0	0						0.00				
	-Liz Montero	316	0.0	99.64	0.0	3.5	0.0	0	1	0	2						0.00				
	-Jorge Martinez	417	0.0	100.00	0.0	1.0	2.5	0	1	0	1						0.00				
	D02 - Manager	0.0			8.0	25.0	2.0	0	12	0	10	24	80	104	176.00	5500.00					
	D02 - Asst Mgr	0.0			8.0	25.0	2.0	0	12	0	10	24	80	104	72.00	2250.00					
	-Berta Duran	306	0.0	72.08	2.0	6.0	0.0	0	4	0	2						0.00				
	-Eugenio Hernandez	192	0.0	23.58	2.0	0.0	2.0	0	0	0	0						0.00				
	-Joan Mata	72	0.0	29.27	2.0	9.5	0.0	0	5	0	3						0.00				
	-Manuel Quijada	240	0.0	8.11	0.0	4.0	0.0	0	1	0	2						0.00				
	-Pamela Paredes	216	0.0	32.28	2.0	5.5	0.0	0	3	0	3						0.00				
	D03 - Manager	0.0			0.0	4.0	5.0	0	0	0	1	12	80	33		0.00					
	D03 - Asst Mgr	0.0			0.0	4.0	5.0	0	0	0	1	12	80	33		0.00					
	-Dayana Rodriguez	620	0.0	100.00	0.0	2.0	2.5	0	0	0	0						0.00				
	-Yaritza Valladares	400	0.0	100.00	0.0	2.0	2.5	0	0	0	1						0.00				
	D06 - Manager	2.5			5.0	6.0	5.0	0	1	0	0	12	80	50		0.00					
	D06 - Asst Mgr	2.5			5.0	6.0	5.0	0	1	0	0	12	80	50		0.00					
	-Baltazar Lopez	161	2.5	62.34	2.5	6.0	0.0	0	1	0	0						0.00				
	-Gabriela Bustamante	308	0.0	100.00	0.0	0.0	2.5	0	0	0	0						0.00				
	-Isaac Gomez	250	0.0	92.70	0.0	0.0	0.0	0	0	0	0						0.00				
	-Juan Laya	337	0.0	68.15	2.5	0.0	2.5	0	0	0	0						0.00				
	D07 - Manager	0.0			2.5	4.0	5.0	0	0	0	1	12	80	33	40.00	0.00					
	D07 - Asst Mgr	0.0			2.5	4.0	5.0	0	0	0	1	12	80	33	20.00	0.00					
	-Francisco Marciano	294	0.0	99.38	0.0	1.0	2.5	0	0	0	0						0.00				
	-Jaimie Ledesma	256	0.0	27.27	2.5	1.0	2.5	0	0	0	0						0.00				
	-Vivian Navarro	98	0.0	12.12	0.0	2.0	0.0	0	0	0	1						0.00				
	D08 - Manager	5.0			7.5	15.0	2.5	0	2	0	2	12	80	125		1550.00					
	D08 - Asst Mgr	5.0			7.5	15.0	2.5	0	2	0	2	12	80	125		765.00					
	-Jorge Leal	228	0.0	75.60	2.5	7.0	0.0	0	1	0	0						0.00				
	-Marco Padilla	73	2.5	19.63	2.5	2.0	2.5	0	0	0	1						0.00				
	-Yivelis Silguero	198	2.5	55.22	2.5	5.0	0.0	0	0	0	0						0.00				
	E01 - Manager	0.0			12.0	30.0	8.0	0	9	0	5	24	80	125	308.00	6660.00					
	E01 - Asst Mgr	0.0			12.0	30.0	8.0	0	9	0	5	24	80	125	170.00	2730.00					
	-Ademelys Gurigay	264	0.0	71.26	2.0	2.0	2.0	0	2	0	0						0.00				
	-Alejandro Rivero	289	0.0	5.36	2.0	0.0	2.0	0	0	0	0						0.00				
	-Daniel Zavala	265	0.0	84.77	2.0	3.5	0.0	0	0	0	1						0.00				
	-Dany Lopez	212	0.0	78.89	2.0	7.0	0.0	0	5	0	2						0.00				
	-Eduardo Reyes	299	0.0	89.53	2.0	11.0	0.0	0	1	0	2						0.00				
	-Ivan Torres	219	0.0	91.71	0.0	6.5	0.0	0	3	0	0						0.00				
	-Iannired Rengifo	355	0.0	98.43	0.0	0.0	2.0	0	0	0	0						0.00				
	-Ramon Rozo	278	0.0	70.18	2.0	0.0	2.0	0	0	0	0						0.00				
	E02 - Manager	0.0			4.0	24.0	0.0	0	10	0	12	24	80	100	122.00	5280.00					
	E02 - Asst Mgr	0.0			4.0	24.0	0.0	0	10	0	12	24	80	100	106.00	2160.00					
	-Cefaid Valero	444	0.0	100.00	0.0	3.0	0.0	0	1	0	2						0.00				

Sales Manager Bonus Dashboard

Sales Details StepDown Details

Week Starting

Aug 31

Sep 6 2025

Salesperson	Calls	CW	To-Do	TOW	Sold	SW	Notified	Level	Target	Regst	SD Catchup	Bonus
-Dailen Rivas	186	0.0	8.33	0.0	1.5	0.0	0 0 0 0					0.00
-Gustavo Guzman	322	0.0	81.25	2.5	0.0	2.5	0 0 0 0					0.00
-Liz Montero	176	0.0	68.56	2.5	1.5	2.5	0 1 0 1					0.00
-Jorge Martinez	306	0.0	60.29	2.5	5.0	0.0	0 3 0 0					0.00
D02 - Manager		0.0		8.0	8.0	8.0	1 4 0 3	23	80	34	264.00	0.00
D02 - Asst Mgr		0.0		8.0	8.0	8.0	1 4 0 3	23	80	34	108.00	0.00
-Berta Duran	187	0.0	72.08	2.0	2.5	2.0	0 1 0 2					0.00
-Eugenio Hernandez	0	0.0	0.00	2.0	0.0	2.0	0 0 0 0					0.00
-Joan Mata	38	0.0	17.86	2.0	2.0	2.0	0 1 0 0					0.00
-Manuel Quijada	127	0.0	0.00	0.0	1.0	0.0	0 1 0 0					0.00
-Pamela Paredes	118	0.0	40.00	2.0	2.5	2.0	1 1 0 1					0.00
D03 - Manager		0.0		5.0	2.0	5.0	0 1 0 1	10	80	20	0.00	0.00
D03 - Asst Mgr		0.0		5.0	2.0	5.0	0 1 0 1	10	80	20	0.00	0.00
-Dayana Rodriguez	444	0.0	69.93	2.5	0.5	2.5	0 1 0 0					0.00
-Leonardo Elizondo	4	0.0	0.00	0.0	0.0	0.0	0 0 0 0					0.00
-Yaritza Valladares	250	0.0	68.89	2.5	1.5	2.5	0 1 0 1					0.00
D06 - Manager		2.5		7.5	4.0	7.5	0 1 0 1	10	80	40	0.00	0.00
D06 - Asst Mgr		2.5		7.5	4.0	7.5	0 1 0 1	10	80	40	0.00	0.00
-Baltazar Lopez	91	2.5	42.53	2.5	1.0	2.5	0 0 0 1					0.00
-Gabriela Bustamante	281	0.0	84.41	2.5	1.0	2.5	0 0 0 0					0.00
-Isaac Gomez	86	0.0	25.81	0.0	1.0	0.0	0 1 0 0					0.00
-Juan Laya	265	0.0	38.43	2.5	1.0	2.5	0 0 0 0					0.00
D07 - Manager		0.0		2.5	1.0	5.0	0 1 0 0	10	80	10		0.00
D07 - Asst Mgr		0.0		2.5	1.0	5.0	0 1 0 0	10	80	10		0.00
-Francisco Marciano	253	0.0	100.00	0.0	1.0	2.5	0 1 0 0					0.00
-Jaime Ledesma	245	0.0	41.18	2.5	0.0	2.5	0 0 0 0					0.00
-Vivian Navarro	137	0.0	24.00	0.0	0.0	0.0	0 0 0 0					0.00
D08 - Manager		5.0		7.5	14.0	0.0	1 0 0 3	10	80	140		1500.00
D08 - Asst Mgr		5.0		7.5	14.0	0.0	1 0 0 3	10	80	140		730.00
-Jorge Leal	203	0.0	47.70	2.5	3.5	0.0	1 0 0 2					0.00
-Marco Padilla	64	2.5	14.61	2.5	5.5	0.0	0 0 0 1					0.00
-Yivelis Silguero	126	2.5	34.20	2.5	5.0	0.0	0 0 0 0					0.00
E01 - Manager		0.0		16.0	10.0	14.0	0 2 0 4	23	80	43	0.00	0.00
E01 - Asst Mgr		0.0		16.0	10.0	14.0	0 2 0 4	23	80	43	0.00	0.00
-Adernelys Guirigay	134	0.0	68.71	2.0	0.0	2.0	0 0 0 0					0.00
-Alejandro Rivero	121	0.0	2.19	2.0	0.0	2.0	0 0 0 0					0.00
-Daniel Zavala	175	0.0	61.96	2.0	3.0	0.0	0 0 0 1					0.00
-Dany Lopez	157	0.0	57.79	2.0	1.5	2.0	0 0 0 2					0.00
-Eduardo Reyes	194	0.0	57.41	2.0	2.5	2.0	0 0 0 2					0.00
-Ivan Torres	200	0.0	71.83	2.0	1.0	2.0	0 1 0 0					0.00
-Jannired Rengifo	312	0.0	69.96	2.0	0.0	2.0	0 0 0 0					0.00
-Ramon Roza	166	0.0	67.03	2.0	1.0	2.0	0 1 0 0					0.00
E02 - Manager		0.0		8.0	21.0	6.0	1 9 0 5	23	80	91	176.00	4620.00
E02 - Asst Mgr		0.0		8.0	21.0	6.0	1 9 0 5	23	80	91	72.00	1890.00
-Celaide Valero	321	0.0	85.44	2.0	2.0	2.0	1 1 0 0					0.00
-Jimmi Monterola	427	0.0	54.05	2.0	6.0	0.0	1 5 0 3					0.00
-Jose Luis Parra	502	0.0	91.39	0.0	2.0	2.0	0 1 0 0					0.00
-Leidy Alvarez	212	0.0	44.90	2.0	8.0	0.0	0 4 0 2					0.00
-Lucia Cruz	144	0.0	0.00	2.0	1.5	2.0	0 2 0 1					0.00
-Schleider Rangel	80	0.0	46.54	0.0	1.5	0.0	0 1 0 1					0.00
G01 - Manager		0.0		12.5	11.0	10.0	0 4 0 4	17	80	64	190.50	0.00