

**Fill in this information to identify the case:**

Debtor 1 Tricolor Auto Group, LLC

Debtor 2

(Spouse, if filing)

United States Bankruptcy Court Northern District of Texas

Case number: 25-33496

**FILED**

**U.S. Bankruptcy Court  
Northern District of Texas**

9/18/2025

**Stephen J. Manz, Clerk**

**Official Form 410  
Proof of Claim**

**04/25**

**Read the instructions before filling out this form. This form is for making a claim for payment in a bankruptcy case. Do not use this form to make a request for payment of an administrative expense. Make such a request according to 11 U.S.C. § 503.**

**Filers must leave out or redact** information that is entitled to privacy on this form or on any attached documents. Attach redacted copies of any documents that support the claim, such as promissory notes, purchase orders, invoices, itemized statements of running accounts, contracts, judgments, mortgages, and security agreements. **Do not send original documents;** they may be destroyed after scanning. If the documents are not available, explain in an attachment.

A person who files a fraudulent claim could be fined up to \$500,000, imprisoned for up to 5 years, or both. 18 U.S.C. §§ 152, 157, and 3571.

**Fill in all the information about the claim as of the date the case was filed. That date is on the notice of bankruptcy (Form 309) that you received.**

**Part 1: Identify the Claim**

<b>1. Who is the current creditor?</b>	<u>Gilbert Medina</u> Name of the current creditor (the person or entity to be paid for this claim)  Other names the creditor used with the debtor _____	
<b>2. Has this claim been acquired from someone else?</b>	<input checked="" type="checkbox"/> No <input type="checkbox"/> Yes. From whom? _____	
<b>3. Where should notices and payments to the creditor be sent?</b>  Federal Rule of Bankruptcy Procedure (FRBP) 2002(g)	<b>Where should notices to the creditor be sent?</b> <u>Gilbert Medina</u> Name <u>11776 Crimson Crest Ln.</u> <u>El Paso, TX 79936</u>  Contact phone <u>9156306902</u> Contact email <u>medina.gilbert@yahoo.com</u>  Uniform claim identifier (if you use one): _____	<b>Where should payments to the creditor be sent? (if different)</b> _____ Name  Contact phone _____ Contact email _____
<b>4. Does this claim amend one already filed?</b>	<input checked="" type="checkbox"/> No <input type="checkbox"/> Yes. Claim number on court claims registry (if known) _____ Filed on _____ MM / DD / YYYY	
<b>5. Do you know if anyone else has filed a proof of claim for this claim?</b>	<input checked="" type="checkbox"/> No <input type="checkbox"/> Yes. Who made the earlier filing? _____	



**Part 2: Give Information About the Claim as of the Date the Case Was Filed**

<b>6. Do you have any number you use to identify the debtor?</b>	<input checked="" type="checkbox"/> No <input type="checkbox"/> Yes. Last 4 digits of the debtor's account or any number you use to identify the debtor: _____
<b>7. How much is the claim?</b>	\$ <u>9919.55</u> <div style="float: right; text-align: right;"> <b>Does this amount include interest or other charges?</b>  <input checked="" type="checkbox"/> No  <input type="checkbox"/> Yes. Attach statement itemizing interest, fees, expenses, or other charges required by Bankruptcy Rule 3001(c)(2)(A).         </div>
<b>8. What is the basis of the claim?</b>	Examples: Goods sold, money loaned, lease, services performed, personal injury or wrongful death, or credit card. Attach redacted copies of any documents supporting the claim required by Bankruptcy Rule 3001(c). Limit disclosing information that is entitled to privacy, such as healthcare information.  <u>Salary/payroll owed to me.</u>
<b>9. Is all or part of the claim secured?</b>	<input checked="" type="checkbox"/> No <input type="checkbox"/> Yes. The claim is secured by a lien on property. <b>Nature of property:</b> <input type="checkbox"/> Real estate. If the claim is secured by the debtor's principal residence, file a <i>Mortgage Proof of Claim Attachment</i> (Official Form 410-A) with this <i>Proof of Claim</i> . <input type="checkbox"/> Motor vehicle <input type="checkbox"/> Other. Describe: _____  <b>Basis for perfection:</b> _____  Attach redacted copies of documents, if any, that show evidence of perfection of a security interest (for example, a mortgage, lien, certificate of title, financing statement, or other document that shows the lien has been filed or recorded.)  <div style="display: flex; justify-content: space-between;"> <div> <b>Value of property:</b>   <b>Amount of the claim that is secured:</b>   <b>Amount of the claim that is unsecured:</b> </div> <div>           \$ _____            \$ _____            \$ _____ (The sum of the secured and unsecured amounts should match the amount in line 7.)         </div> </div> <div style="margin-top: 20px;"> <b>Amount necessary to cure any default as of the date of the petition:</b> \$ _____   <b>Annual Interest Rate</b> (when case was filed) _____ %  <input type="checkbox"/> Fixed  <input type="checkbox"/> Variable         </div>
<b>10. Is this claim based on a lease?</b>	<input checked="" type="checkbox"/> No <input type="checkbox"/> Yes. <b>Amount necessary to cure any default as of the date of the petition.</b> \$ _____
<b>11. Is this claim subject to a right of setoff?</b>	<input checked="" type="checkbox"/> No <input type="checkbox"/> Yes. Identify the property: _____

<b>12. Is all or part of the claim entitled to priority under 11 U.S.C. § 507(a)?</b>	<input checked="" type="checkbox"/> No <input type="checkbox"/> Yes. <i>Check all that apply:</i>	<b>Amount entitled to priority</b>
A claim may be partly priority and partly nonpriority. For example, in some categories, the law limits the amount entitled to priority.	<input type="checkbox"/> Domestic support obligations (including alimony and child support) under 11 U.S.C. § 507(a)(1)(A) or (a)(1)(B).	\$ _____
	<input type="checkbox"/> Up to \$3,800* of deposits toward purchase, lease, or rental of property or services for personal, family, or household use. 11 U.S.C. § 507(a)(7).	\$ _____
	<input type="checkbox"/> Wages, salaries, or commissions (up to \$17,150*) earned within 180 days before the bankruptcy petition is filed or the debtor's business ends, whichever is earlier. 11 U.S.C. § 507(a)(4).	\$ _____
	<input type="checkbox"/> Taxes or penalties owed to governmental units. 11 U.S.C. § 507(a)(8).	\$ _____
	<input type="checkbox"/> Contributions to an employee benefit plan. 11 U.S.C. § 507(a)(5).	\$ _____
	<input type="checkbox"/> Other. Specify subsection of 11 U.S.C. § 507(a)(_) that applies	\$ _____
<small>* Amounts are subject to adjustment on 4/01/28 and every 3 years after that for cases begun on or after the date of adjustment.</small>		

**Part 3: Sign Below**

**The person completing this proof of claim must sign and date it. FRBP 9011(b).**

If you file this claim electronically, FRBP 5005(a)(3) authorizes courts to establish local rules specifying what a signature is.

**A person who files a fraudulent claim could be fined up to \$500,000, imprisoned for up to 5 years, or both. 18 U.S.C. §§ 152, 157 and 3571.**

Check the appropriate box:

- ☒ I am the creditor.  
☐ I am the creditor's attorney or authorized agent.  
☐ I am the trustee, or the debtor, or their authorized agent. Bankruptcy Rule 3004.  
☐ I am a guarantor, surety, endorser, or other codebtor. Bankruptcy Rule 3005.

I understand that an authorized signature on this Proof of Claim serves as an acknowledgment that when calculating the amount of the claim, the creditor gave the debtor credit for any payments received toward the debt.

I have examined the information in this Proof of Claim and have a reasonable belief that the information is true and correct.

I declare under penalty of perjury that the foregoing is true and correct.

Executed on date 9/18/2025  
MM / DD / YYYY

/s/ Gilbert Medina

Signature

Print the name of the person who is completing and signing this claim:

Name Gilbert Medina

First name Middle name Last name

Title

Company

Identify the corporate servicer as the company if the authorized agent is a servicer

Address

Number Street

,

City State ZIP Code

Contact phone

Email

## COMMISSIONS & HOURS NOT PAID

WEEK	SALES	80% - 100%+	COMMISSION
------	-------	-------------	------------

**JULY 27-AUG2**

31	9	74%	0
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**AUG3-AUG9**

32	13	86%	\$1600.50
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**AUG10-AUG16**

33	16	106%	\$2488.50
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**AUG17-AUG23**

34	19	126%	\$3150.50
----	----	------	-----------

**AUG24-AUG30**

35	19	126%	\$5150.35
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**AUG31-SEPT6**

36	8	70%	(SALARY 40 HOURS) \$1600.00
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MONDAY 9-9-25 WORKED 5 HOURS (WK \$1600 / 40 = \$40/HOUR X 5HRS) = \$200.00

VACATION HOURS = 42.81 X 40/HOUR = \$1712.40

PAID ON 9-9-25 = \$1893.70

**BALANCE OWED TO ME = \$9919.55**

WEEK 34,35,36, 9-9-25 HOURS, AND VACATION HOURS IS WHAT IS STILL  
OWED TO ME.

ANY QUESTIONS PLEASE FEEL FREE TO CALL ME AT 915-630-6902.

Thank you.

March 3, 2025

Gilbert Medina  
11776 Crimson Crest,  
El Paso, TX 79936

Re: Employment by Tricolor Holdings, LLC

Dear Gilbert,

Effective **March 1<sup>st</sup> 2025**, this Compensation Plan is in effect between the Dealership and the Assistant Manager named above while the General Manager remains actively employed until it is changed in writing by the Dealership. This Pay Plan is not a contract for employment and may be changed at the discretion of the Dealership (with the exception of the at-will provisions, which cannot be changed except in a writing signed by the Chief Executive Officer of the Dealership). This Pay Plan supersedes and replaces any Pay Plan in place prior to the above effective date.

### Position expectations

General Managers are expected to deliver 100% of the sales target required by the store Tier. After the first 90 days of employment failure to deliver at least the 80% of the sales target required by the store Tier, may result in being placed on Performance Improvement Plan (PIP) and may be subject to termination.

### Base Compensation

The base compensation will vary according to the store Tier.

### Per Unit Pay Bonus

In order to be eligible for the per unit bonus, the store must reach 80% of the goal.

The per-unit pay bonus is paid at certain amount per unit when the lot is below or at 120% to target, after the lot reaches 120% of goal, each unit above that target will be paid at a higher rate.

If a unit sold includes a step-down loan, 20% of the per unit pay will be deducted and paid as shown in the chart below. If a unit sold has both a step-down loan and a level 3 approval, 40% of the per unit pay will be deducted and paid as explained in the chart below.

Tier	Weekly Sales Target	Monthly Base	Less than 120% to Target			Over 120% to Target		
			Per Unit	Per Unit w/StepDwn	Per Unit w/Step&Lv3	Per Unit > 120%	Per Unit w/StepDwn	Per Unit w/Step&Lv3
I	10+	\$6,400.00	\$100.00	\$80.00	\$60.00	\$150.00	\$120.00	\$90.00
<b>II</b>	<b>14+</b>	<b>\$6,400.00</b>	<b>\$125.00</b>	<b>\$100.00</b>	<b>\$75.00</b>	<b>\$175.00</b>	<b>\$140.00</b>	<b>\$105.00</b>
III	18+	\$6,400.00	\$150.00	\$120.00	\$90.00	\$200.00	\$160.00	\$120.00
IV	23+	\$6,400.00	\$220.00	\$176.00	\$132.00	\$250.00	\$200.00	\$150.00

**True Up (Catch UP) Bonus:** This bonus only applies if the manager has any missed weeks within the month.

- If the lot achieves a target of 120% or more for the month, the manager will qualify to receive payment for any missed weeks during that month, based on the average commission of the paid weeks.
- If the lot achieves a target of 100% but less than 120% for the month, the manager will qualify to receive payment for any missed weeks during that month. The payment for those missed weeks will be based on the average commission of the paid weeks, and the manager will receive 80% of that average.

Manager	Weekly Target	W02	W03	W04	W05	Commission Earned	% Met	Bonus Percentage	Amount Bonus
A	60	\$2,000	\$0	\$2,200	\$2,000	\$6,200	100%	80%	\$1,653
B	60	\$4,000	\$4,500	\$0	\$5,000	\$13,500	120%	100%	\$4,500

Using the chart above, the bonus for Manager A is calculated as follows:

$$(W02+W04+W05) / 3 = \$2,067 * 80\% = \$1,653$$

**Note:** If the customer makes the complete Step-Down payment within 10 days of the due date, we will reimburse the amount based on what was deducted according to the Pay Plan.

### Commission Adjustments

If a manager does not meet the expected KPIs, deductions will be applied to the manager's commission. Each KPI has an associated weight, and the total deduction is capped at 30% of the commission earned from unit sales.

1. **Calls:** 200 calls per week by Sales Representative.
2. **To-Dos:** 90% of to-dos completed per week by Sales Representative.
3. **Sales:** 3 sales per week by Sales Representative.

Tier	Weight %		
	Calls	To-Dos	Sales per sales rep
I	1.25	1.25	1.25
II	1	1	1
III		1.25	1.25
IV		1	1

An example of this would be as follows: Commission adjusted for sales per Sales Representative:

Tier	Base Per Unit Commission	Sales per sales rep Deduction %	Deduction Amount (Sales)	Commission After Sales Deduction
I	\$100.00	1.25	\$1.25	\$98.75
II	\$125.00	1	\$1.25	\$123.75
III	\$150.00	1.25	\$1.88	\$148.13
IV	\$220.00	1	\$2.20	\$217.80

This percentage will be applied to the overall commission to determine the final payout.

**Note:** New sales representatives will have a 90-day KPI exemption when calculating the manager's bonuses.

### Additional Incentives

#### **Downpayment 2% Bonus Payout**

If the store reaches the 100% of the Sales Target established for the week the General Manager will receive a bonus of the 2% of the total amount of downpayment generated by the units sold at the store.

The following criteria must be met to apply for this bonus:

- Resolve all unfunded sales within the same week.
- Must maintain <=10% of unpaid picks per week of total sales.
- Maintain <=5% of Grade Changes.

To qualify for any commission and bonus payment, the General Manager (employee) must be employed by the end of the semi-monthly pay period. All weekly commissions and bonus incentives earned are for the current semi-monthly pay period and are not cumulative from period to period.

### Tier Advancement

#### **Probationary Period & Expectation**

In order to change the store Tier status to a higher one the store performance will be under a 3 months' probation, the store must have 2 months of increased sales at the new tier level, if third month sales are not sustained store will be moved back to the original Tier.

#### **Package**

If the store passes the 3 months' probation and a higher store Tier is assigned the following benefits will be granted:

- Increase in per unit sold pay out.
- \$1 increase in Porter pay.
- Increase Sales staff, if the capacity of the store allows it.
- Increase inventory.
- Addition of Secure Close.
- Budget allocation for new store furniture.

### Employee Review and Receipt of Agreement

You acknowledge that you have carefully read and considered all provisions of this Agreement and the Exhibits and agree that all of the restrictions set forth herein are fair and reasonably required to protect the Company's interests. You acknowledge that you have received a copy of this Agreement and the Exhibits as signed by you. You acknowledge that, prior to signing this Agreement; you have had an opportunity to seek the advice of independent counsel of your choice relating to the terms of this Agreement.

Sincerely,

By: Daniel Chu

Its: Founder & Chief Executive Officer

Date: March 3, 2025

Agreed to and Accepted:

---

***[Employee Signature]***

***[Date]***



**Earnings Statement**

FLEXI COMPRAS AUTOS, LLC  
1111 WEST MOCKING BIRD LN, STE #1500  
DALLAS TX 75247

Period Beginning: 08/01/2025  
Period Ending: 08/15/2025  
Pay Date: 08/29/2025

Taxable Marital Status: Married  
Exemptions/Allowances:  
Federal: 0  
TX: No State Income Tax

**GILBERTO MEDINA**  
**11776 CRIMSON CREST**  
**EL PASO TX 79936**

<b>Earnings</b>	rate	salary/hours	this period	year to date
Regular	3200.00		3,200.00	51,200.00
Mgr Commision			1,600.50	42,469.04
Sick		12.95		
Vacation		59.05		
<b>Gross Pay</b>			<b>\$4,800.50</b>	93,669.04

<b>Other Benefits and Information</b>	this period	total to date
Safe H	192.02	3,746.76
Sick Hours Bal	0.00	
<b>Vac Hours Bal</b>	<b>42.81</b>	

<b>Deductions</b>	<b>Statutory</b>		
	Federal Income Tax	-424.61	10,521.58
	Social Security Tax	-297.63	5,807.48
	Medicare Tax	-69.61	1,358.20
	<b>Other</b>		
	401K Mep	-384.04*	7,493.53
	<b>Net Pay</b>	<b>\$3,624.61</b>	
	Checking	-3,224.61	62,088.25
	Savings	-400.00	6,400.00
	<b>Net Check</b>	<b>\$0.00</b>	

**Important Notes**

ADP TotalSource, Inc., A Professional Employer Organization  
10200 Sunset Drive, Miami, FL 33173  
1-844-448-0325

BASIS OF PAY: SALARY

\* Excluded from federal taxable wages

Your federal taxable wages this period are  
\$4,416.46

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**ADP TotalSource**  
A Professional Employer Organization  
5800 Windward Parkway  
Alpharetta, GA 30005

Advice number: 00000350007  
Pay date: 08/29/2025

Deposited to the account of	account number	transit	ABA	amount
GILBERTO MEDINA	xxxxxxx3454	xxxx	xxxx	\$400.00
	x0571	xxxx	xxxx	\$3,224.61

**NON-NEGOTIABLE**

**Earnings Statement**

FLEXI COMPRAS AUTOS, LLC  
1111 WEST MOCKING BIRD LN, STE #1500  
DALLAS TX 75247

Period Beginning: 08/16/2025  
Period Ending: 08/31/2025  
Pay Date: 09/09/2025

Taxable Marital Status: Married  
Exemptions/Allowances:  
Federal: 0  
TX: No State Income Tax

**GILBERTO MEDINA**  
**11776 CRIMSON CREST**  
**EL PASO TX 79936**

<b>Earnings</b>	rate	salary/hours	this period	year to date
Reg			1,893.70	1,893.70
Regular				51,200.00
Mgr Commision				42,469.04
<b>Gross Pay</b>			<b>\$1,893.70</b>	95,562.74

<b>Other Benefits and Information</b>	this period	total to date
Safe H	75.75	3,822.51

<b>Deductions</b>	<b>Statutory</b>		
	Federal Income Tax	-103.70	10,625.28
	Social Security Tax	-117.41	5,924.89
	Medicare Tax	-27.46	1,385.66
	<b>Other</b>		
	401K Mep	-151.50*	7,645.03
	<b>Net Pay</b>	<b>\$1,493.63</b>	
	Checking	-1,093.63	63,181.88
	Savings	-400.00	6,800.00
	<b>Net Check</b>	<b>\$0.00</b>	

**Important Notes**

ADP TotalSource, Inc., A Professional Employer Organization  
10200 Sunset Drive, Miami, FL 33173  
1-844-448-0325

BASIS OF PAY: SALARY

\* Excluded from federal taxable wages

Your federal taxable wages this period are  
\$1,742.20

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**ADP TotalSource**  
A Professional Employer Organization  
5800 Windward Parkway  
Alpharetta, GA 30005

Advice number: 00000370007  
Pay date: 09/09/2025

Deposited to the account of	account number	transit	ABA	amount
GILBERTO MEDINA	xxxxxxx3454	xxxx	xxxx	\$400.00
	x0571	xxxx	xxxx	\$1,093.63

**NON-NEGOTIABLE**

Sales Dashboard

New Contest: Reviews Cup  
Start now! | [CLICK HERE](#)

Nuevo concurso: Reviews Cup  
¡Participa ya! | [HAZ CLICK AQUÍ](#)

Sales

Sales Manager Bonus

Sales Commission

Salesperson Commissions Summary (8/31/2025)

☒ All ☐ Approved ☐ Not Approved



Lot	Salesperson	Role	Level	Cars Sold	Commission	Referral Bonus	CellPhone Allowance	Closed Deal Comm	Draw Amount	Total Com and Bonus	Total Commission less draw already paid	Status
Y01	Jackelyn Gallegos	Customer Specialist	4	20.0	10,400.00	0.00	75.00	0.00	0.00	10,475.00	10,475.00	Approved
Y01	Jesus Rodriguez	Customer Specialist	4	20.0	10,400.00	0.00	75.00	0.00	0.00	10,475.00	10,475.00	Approved
Y01	JOSE FERNANDEZ	Customer Specialist	2	14.5	6,815.00	0.00	0.00	0.00	0.00	6,815.00	6,815.00	Approved
Y01	Matthew Hernandez	Customer Specialist	3	15.5	7,595.00	0.00	75.00	0.00	0.00	7,670.00	7,670.00	Approved
Y01	Rafael Vergara	Customer Specialist	0	2.0	800.00	0.00	0.00	0.00	0.00	800.00	800.00	Not Approved
				72.0	36,010.00	0.00	225.00	0.00	0.00	36,235.00	36,235.00	

- Apparel Ordering
- Company Directory
- Sales Dashboard
- Sales Manager Bonus Dashboard
- Traffic Dashboard
- Tricolor Documents
- Tricolor Marketing Center
- Work Orders
- Facility Audits
- Document Storage
- Inventory
- Lead Traks
- Loan Processing & Underwriting
- Loan Servicing
- Management
- Quality Assurance
- Reports
- Attendance
- Collections
- Supply Chain
- Recon WIP Tracking
- tagBDC
- Arete
- Trade Out

Sales Dashboard

New Contest: Reviews Cup  
Start now! | [CLICK HERE](#)

Nuevo concurso: Reviews Cup  
¡Participa ya! | [HAZ CLICK AQUÍ](#)

SalesSales Manager BonusSales Commission

Gilbert Medina - Y01 - Manager BonusAugust 2025

\$6,400.00 SALARY

\$12,600.00 BONUS EARN

\$19,000.00 TOTAL EARNINGS

SALES 72 SOLD

72 SALES TOWARDS GOAL

0 UNPAID PICKS

0 NOT FUNDED

58 TARGET

124.14% TARGET PERCENT

	Units	Target %	Earnings 70 Amt	Earnings 80 Amt	Bonus Earnings
	1	1.72%			
	2	3.45%			
	3	5.17%			
	4	6.90%			
	5	8.62%			
	6	10.34%			
	7	12.07%			
	8	13.79%			
	9	15.52%			
	10	17.24%			
70 % Volume Bonus Amount					
80 % Unit Target Bonus Amount					
Target Percent					

Salary	\$6,400.00
Earnings 70 Amount	
Earnings 80 Amount	\$12,600.00
Total Earnings	\$19,000.00

DEMOS VS. TARGET

MARGIN VS. TARGET

LOSSES VS. TARGET

DEMO CONVERSION RATE BY MONTH

LOS CONVERSION RATE BY MONTH

- Apparel Ordering
- Company Directory
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- Reports
- Attendance
- Collections
- Supply Chain
- Recon WIP Tracking
- tagBDC
- Arete
- Trade Out

Sales Manager Bonus Dashboard

SalesDetailsStepDown Details

Week Nbr 32Aug 3Aug 9 2025

Salesperson	Calls	CW	To-Do	TDW	Sold	SW	NotFunded	NoStips	SD	Level3	Target	Target Req	Target%	SDCatchUp	Bonus	Deduct %	KPI Deduct	Down Comm	M Catchup	Total Bonus	Paid O
Y01 - Manager		2.0		2.0	13.0	2.0	1	7	0	3	15	80	86	25.00	1625.00	6.0	49.50		0.00	1600.50	
-Jose Fernandez	262	0.0	98.72	0.0	1.5	2.0	0	2	0	1					0.00	2.0	0.00			0.00	
-Matthew Hernandez	227	0.0	89.31	2.0	3.5	0.0	0	2	0	1					0.00	2.0	0.00			0.00	
-Jackelyn Gallegos	258	0.0	99.21	0.0	3.5	0.0	1	3	0	1					0.00	0.0	0.00			0.00	
-Jesus Rodriguez	164	2.0	93.75	0.0	4.5	0.0	1	4	0	1					0.00	2.0	0.00			0.00	
-Rafael Vergara	0	0.0	100.00	0.0	0.0	0.0	0	0	0	0					0.00	0.0	0.00			0.00	

Claim 20-10

- Apparel Ordering
- Company Directory
- Sales Dashboard
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- Management
- Quality Assurance
- Reports
- Attendance

Sales Manager Bonus Dashboard

Sales



Details

StepDown Details

Week Nbr 34

◀ Aug 17

Aug 23 2025 ▶



Salesperson	Calls	CW	To-Do	TDW	Sold	SW	NotFunded	NoStips	SD	Level3	Target	Target Req	Target%	SDCatchUp	Bonus	Deduct %	KPI Deduct	Down Comm	M Catchup	Total Bonus	Paid O
Y01 - Manager		2.0		4.0	19.0	0.0	0	8	0	6	15	80	126	85.00	2425.00	6.0	75.30	715.80	0.00	3150.50	▲
-Jose Fernandez	199	2.0	82.63	2.0	3.0	0.0	0	0	0	0					0.00	4.0	0.00			0.00	
-Matthew Hernandez	201	0.0	80.30	2.0	3.0	0.0	0	2	0	2					0.00	2.0	0.00			0.00	
-Jackelyn Gallegos	205	0.0	96.99	0.0	6.0	0.0	0	5	0	4					0.00	0.0	0.00			0.00	
-Jesus Rodriguez	251	0.0	93.18	0.0	6.0	0.0	0	5	0	4					0.00	0.0	0.00			0.00	
-Rafael Vergara	174	0.0	92.86	0.0	1.0	0.0	0	1	0	0					0.00	0.0	0.00			0.00	



Apparel Ordering

Company Directory

Sales Dashboard

Sales Manager Bonus Dashboard

Traffic Dashboard

Tricolor Documents

Tricolor Marketing Center

Work Orders

Facility Audits

Document Storage

Inventory

Lead Traks

Loan Processing & Underwriting

Loan Servicing

Management

Quality Assurance

Reports

Attendance

Sales Manager Bonus Dashboard

Sales

Details

StepDown Details

Week Nbr 35

Aug 24

Aug 30 2025

Salesperson	Calls	CW	To-Do	TDW	Sold	SW	NotFunded	NoStips	SD	Level3	Target	Target Req	Target%	SDCatchUp	Bonus	Deduct %	KPI Deduct	Down Comm	M Catchup	Total Bonus	Paid O
Y01 - Manager		0.0		0.0	19.0	2.0	0	8	0	8	15	80	126	60.00	2425.00	2.0	24.85	690.20	2000.00	5150.35	
-Jose Fernandez	250	0.0	99.54	0.0	5.0	0.0	0	3	0	2					0.00	0.0	0.00			0.00	
-Matthew Hernandez	248	0.0	98.79	0.0	2.0	2.0	0	1	0	2					0.00	2.0	0.00			0.00	
-Jackelyn Gallegos	203	0.0	97.50	0.0	6.5	0.0	0	5	0	5					0.00	0.0	0.00			0.00	
-Jesus Rodriguez	211	0.0	100.00	0.0	5.5	0.0	0	4	0	5					0.00	0.0	0.00			0.00	
-Rafael Vergara	233	0.0	100.00	0.0	0.0	0.0	0	0	0	0					0.00	0.0	0.00			0.00	